



**GERKIN™**  
WINDOWS & DOORS

# Shooting The Breeze



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## Gerkin Completes New Addition!



Gerkin Windows and Doors has opened a new 73,000-square-foot addition to its Rhino Road Campus, completing an expansion designed to increase overall production efficiency. The building is attached to the original 170,000 Square-feet at 5000 Rhino Road, So. Sioux City, NE.

In 2004, Gerkin built a new 170,000-square-foot plant/headquarters at 5000 Rhino Road. Rhino is named after the company's Rhino commercial aluminum window and door series. Only a few years into the new facility, Gerkin needed another expansion so that it could increase the production of insulated glass, and that 30,000-square-foot plant opened across the street at 3405 Daniels Lane in 2013. That addition allowed more room to bring in new equipment for existing product lines and expand our capabilities of production. Even with the extra room from moving insulated glass production across the street, space was still tight at the main facility, which prompted the company to break ground on the 73,000-square-foot addition to its Rhino Road campus.

The addition gives us more room to increase our capacity for production, more room for additional raw material storage, more room for finished goods, and more room to streamline packaging and shipping. Check out our time lapse Expansion Video at [www.gerkin.com](http://www.gerkin.com)



EIGHTY FIVE YEARS

## 85th Anniversary Winners!



### 3rd Quarter

3rd Qtr Winner: Jayson Kuznia  
Owner: Titan Homes, Inc.  
Supplied by: Simonson Lumber, Fargo, ND



### 4th Quarter

4th Qtr Winner: J M Duggan Construction  
Jim Duggan Council Bluffs, IA  
Supplied by: Builders Supply Co., Inc, Omaha, NE

## Triple Glazing For Casements

Gerkin has been certified to produce triple glazed glass at our So. Sioux City facility. To get this certification it required six months of testing. The addition of triple glazed glass lets Gerkin control the lead time, and the cost associated with outsourcing.

Gerkin's triple glazed options are available for our Comfort Series casements, awnings and fixed windows. Our casement and awning windows can achieve a U-value as low as .17 when using triple glazing with a double Low E combination.

With U-values this good, these windows meet the much discussed R-5 window performance. R-5 performance requires a U-value to be at .20 or less. We have achieved this performance with the use of 1 3/8" insulated glass and Low E on either one or two glass surfaces. Triple glazed casement windows are available in sizes up to 36 x 72 and fixed windows are available up to 28 square feet.



## NEW PRODUCT

# Dark Bronze “DB” Exterior Now Available In Single Hung



We are pleased to announce the addition of a dark bronze exterior color for our Comfort Series single hung window. Choosing a dark color that won't fade or age with time was not an easy task. Many vinyl window companies use paint or PVC films that easily fade, chalk, crack and scratch. Gerkin chose an acrylic based printed film called EXOFOL. There is a monumental difference in performance between our acrylic based film and PVC film or paint. The adhesive used on the acrylic wrap forms a solid bond when exposed to air and becomes one with the vinyl. It cannot be removed once it is set. This eliminates any possibility of peeling. The solid acrylic base reduces heat absorption, is UV resistant and withstands prolonged exposure to heat. The top of the base layer is pigmented throughout using "Solar Shield Technology" (SST) which reflects the sun's rays and lowers the heat buildup. There are two transparent protective layers above the base film which is weather resistant and protects against UV irradiation. The key to performance is moisture resistance. Gerkin's PVDF top layer is more resistant to moisture absorption over PVC films and paint. PVC films crack and fail over time due to moisture. Gerkin's EXOFOL



is unaffected by environmental pollutants, and is virtually self-cleaning with rain. It is even graffiti resistant, so virtually everything can be cleaned off the EXOFOL. EXOFOL is best known for fade resistance. There is no fading that can be seen by the naked eye after 22,000 hours of intense UV testing on the dark bronze color we have chosen. That is equivalent to over 20 years of exterior weathering. After this extensive weathering, the gray scale grade on Gerkin's dark bronze is 4. (5 is the original color) This means a color change is barely visible. By comparison, painted finishes will fade to a gray scale of 3 in just 4 years. PVC based foils show visible fading after just 5 years and show complete failure in color and stability after just 10 years in natural weathering tests. EXOFOL shows no difference in color or stability over the same period. In addition to the single hung Comfort Series window, the other products that are available in the dark bronze exterior are, casements, awnings, sliders, sliding patio doors and matching fixed windows, side lites and transoms. We are ready to take orders on these products. For more information, contact your Gerkin representative.

# A Change In Leadership



Evan George      Scott Gerkin      Scott Andersen      John Miller

Gerkin Windows and Doors made some substantial changes in its leadership structure at the start of the new year, the 86th year the family business has been in operation.

Steve and Paul Schneider, owners of the South Sioux City-based manufacturer of commercial and residential vinyl and aluminum window and door products, stepped away from day-to-day management, effective Jan. 1.

"We still own the company and we are going to stay involved, but there are some other people who are taking on day-to-day responsibilities," Steve Schneider said in an interview last month.

Steve Schneider was formerly the company's chairman and CEO while his younger brother, Paul, served as the company's president and chief operating officer.

Under the new leadership structure, the brothers are co-chairmen and co-CEOs. Meanwhile, Scott Andersen was promoted to co-president and CFO, and Scott Gerkin was promoted to co-president and COO.

Andersen, who has been with Gerkin since 1986, previously served as the company's vice president of finance and IT/chief financial officer. Scott Gerkin, an employee since 1983, was the firm's vice president of sales and marketing. He is a grandson of company founder, Virgil Gerkin.

John Miller was promoted to vice president of manufacturing. This marks his 20th year with the company. Evan George, who started his career at Gerkin in 1998, assumed Scott Gerkin's former duties as vice president of Sales and Marketing.



# GERKIN TEAM NEWS

Our recent changes in company management have opened up new sales opportunities. We also looked at making our territories more manageable for a better customer experience. We have hired three exceptional field sales representatives to manage each open territory.

Cory Schlotfeldt joined our company in the fall of 2017. He is working out of our corporate office in South Sioux City. He is covering all of Nebraska except for the western panhandle of the state. Cory has over 20 years of territory sales experience and has been a top performer in his field.

John Marquis joined our team in early January of this year. He is covering the northern half of Illinois and most of Wisconsin. John came to us from the window industry where he has 30 years of highly successful sales, installation and territory management experiences. John's office is near Bloomington, IL.

Tyler Haight joined our company in early February. He is a native Kansan who has had exceptional territory sales skills for the past 10 years. He will be covering all of Kansas with our products. Tyler will be working out of his home office in Marysville, Kansas.

We are very fortunate to have added three very talented salesmen to our team. They are in the field now and ready to help you with your window and door needs.



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## OUR COMMITMENT

### Quality since 1932

Our mission is to manufacture high quality window and door products that are value priced, thermally efficient and low maintenance. Throughout our history we have established ourselves as an innovator in the design and manufacturing capability of insulated windows and doors. Stringent product testing and innovative design has allowed our products to evolve as market and consumer needs change, bringing you the quality, maintenance-free products you desire. We publish our AAMA test results to back up our claims of product performance and quality.



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